



Issue 8 MAY 2005

GATEWAY EVENTS

FREE ADUR WEBSITE IMPROVEMENT CLINIC

Wed 11th May 2005, Tarmount Lane, Shoreham-by-Sea

After the success and demand of last months Website Improvement Clinics Lauren is back! Book an hour long 1-2-1 session with IT expert Lauren Fantham to review and gain advice on improving your existing website. But book quick as places are limited!!!

[Click Here](#) for more information, to book please email Jaymini.Rathod@sussexenterprise.co.uk

FREE Adur Gateway Networking Event

Wed 25th May 2005, 19:30 Start, Amsterdam Pub, Shoreham-by-Sea

E-Marketing

A short talk by speaker Mark Brunet, accompanied by wine and finger buffet. You will also have a chance to network with other members of the Gateway.

Visit the Adur website for more information, to book a place email Jaymini.Rathod@sussexenterprise.co.uk and feel free to bring along business cards and any promotional material.

SHOREHAM FINE FOOD, DRINK & CRAFTS FAIR

11TH & 12TH JUNE 2005, Shoreham-by-Sea

FREE show case stand for Gateway clients at the Shoreham Fine Food & Crafts Fair!

Come and showcase your business on the Adur Gateway stand for its clients! As part of the Gateway community you can showcase your material, samples etc **FREE** at the fair. Pitches will be sited in a Marquee at Coronation Green High Street, Shoreham by Sea.

[Click Here](#) for more information, to book a place please email Jaymini.Rathod@sussexenterprise.co.uk

EXTERNAL EVENTS

TRAINING FOR PROFIT

THE ENTERPRISE CENTRE

Business Owners Standards for Success (BOSS) £150

BOSS consists of 6 one-day seminars and workshops, which take place over approximately 10 weeks. Topics covered include Business Planning, Market Research, the Financial aspects of running a business and Marketing.

The **BOSS** programme is run in Crawley. Dates for the next programme are:

May 26th, June 9th, 16th, 30th, July 7th and 21st

To book please phone Tony Lank on 0845 230 1054.

INNOVATION IN YOUR CREATIVE BUSINESS

Thurs 12th May 2005, 09:30 – 17:00, CENTRIM, Brighton, £20

[A Challenging & Creative One-Day Workshop](#)

This workshop will help your business to begin to take the next step of Innovation. Innovation of product, service or business systems. Combining the hands-on research expertise of CENTRIM (The Centre for Research in Innovation Management) with the Innovative, challenging and practical approach of CATS3000, Paul Levy will help you identify where you need to improve and enhance products and services, and where a radical rethink might be needed.

[Click Here](#) for more information and details on how to book.

<p><u>POSITIVE COMEDY</u> Sat 14th May 2005, 10:00 – 17:00, London, £40/£25 conc</p> <p><u>Chapter One Promotions</u></p>	<p><u>POSITIVE COMEDY</u> Wed 18th May 2005, 09:30 – 16:30, Brighton, £60</p> <p><u>Training for Trainers with Comedy Improvisation</u></p>
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MEETING NEW CUSTOMERS

WORTHING CHAMBER OF COMMERCE & INDUSTRY

Mon 16th May 2005, 07:30 Start, Ardington Hotel, £12

[Networking Breakfast](#)

Early morning networking breakfast. [Click Here](#) for more information and details on how to book.

BUSINESS WOMEN IN SUSSEX

Thurs 19th May 2005, 09:30 – 11:30, Gatwick

['Passion In Business'](#)

'Passion In Business' is an event fully funded by Sussex Enterprise with all money raised to be donated to Breast Cancer Care. Louisa Nunn 'Purveyor of Passion' is a Brighton based motivational speaker, who shows people how to enter their 'Passion Zone' and achieve what they want in Business.

[Click Here](#) for more information and details on how to book.

REDUCING COSTS FOR YOUR BUSINESS

Register for yours at [Access East Sussex](#) and find out how broadband can benefit your business.

you simply what will help your profit – and how we can help.

[Click Here](#) for more information.

NORTHBROOK COLLEGE

Northbrook College run a virtual entrepreneurship course, 60 hours with online support, **FREE** and it is equivalent of an NVQ Level 3.

For more information contact Julie Hunt on **FREEPHONE 01903 606460** or email j.hunt@nbc.ac.uk or you can [Register Online](#)

To find out about 1-day workshops and other online courses visit the [Northbrook College Website](#)

MINDSHOP Business Improvement Club for 2005

Wed 18th May 2005, 17:00, Hove, £30 + VAT

[Life Balance](#)

To book or for information please email Paul Hopwood at paul@mindshop.co.uk

[Click Here](#) for more information.

learndirect

Sussex Enterprise offers a wide range of **learndirect** courses that are relevant to businesses of all sizes and to people who are planning to start up a new business.

You can use the computers at the centre where you enrol or anywhere else that you have access to the Internet. Wherever you learn, there will be support available to you (via phone or email, if you are not learning at a centre).

For more information, including the location of our learning centre, please [Click Here](#) or phone **0845 67 888 67** and ask about **learndirect**.

INFORMATION OF INTEREST

LOANS FOR SMALL BUSINESSES DECLINED CONVENTIONAL BANK FINANCE

Capitalise Business Support (CBS) Ltd provides business loans to start-up, established businesses and social enterprises based in Sussex. Loans of between £3k and £25k are provided repayable over terms of up to 60 months. Business mentoring support is provided throughout the duration of the loan.

CBS is a subsidiary of 1066 Enterprise, the Enterprise Agency of Hastings and Rother. For further information please contact them at www.capitalise.org or on **0845 601 8326**.

EMPLOYMENT LAW WORKSHOPS

Sussex Enterprise in partnership with ACAS (Advisory, Conciliation and Arbitration Service) Business Support Team and local firms of solicitors have teamed up to provide practical workshops on a wide range of topics, all designed to support employers and employees.

For further information on the different types of workshops please [Click Here](#)

www.BusinessesForSale.com

Interested in buying a business, then why not visit the above website. Or click on the link below to have a look at one of the Shoreham-by-Sea businesses up for grabs www.businessforsale.com

Please visit www.adurgateway.co.uk for more information on these events and many more. If you would like to talk to someone about your business please contact Christine Eccleston, Gateway Director on 01273 464867 or Christine.Eccleston@sussexenterprise.co.uk

"Here to help you turn your ideas into a business!"